

22-5174
AUDIOVISUAL EQUIPMENT
PRICING AND DISCOUNTS PER VENDOR

	1.0 DIGITAL VIDEO CAMERAS	ACP CREATIVIT LLC dba CCCP dba CCCP	ARROW AUDIO INC.	AVI SYSTEMS INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	FEARING'S AUDIO VIDEO SECURITY	FULL COMPASS SYSTEMS	ONE DIVERSIFIED	PRO SOUND, INC.	BLUUM TECHNOLOGY
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
1.1	Canon	2%		5%	5%				16%	5%	10%	
1.2	Grass Valley	10%				24%				5%	10%	
1.3	JVC			5%		10%					10%	
1.4	Marshall Electronics	11%	20%	18%		25%	15%	7%	16%	15%	12%	5%
1.5	Panasonic	6%	10%	10%		10%			12%	12%	12%	5%
1.6	Samsung											5%
1.7	Sony	5%	13%	20%			15%		10%	18%	11%	10%
1.8	Vaddio	18%	20%	20%	15%	21%	18%	20%		15%	18%	15%
Write-In	AVER	6%					7%					
Write-In	BIRDDOG	10%										
Write-In	HUDDL Y	15%	16%									
Write-In	PTZ OPTICS	17%		14%					10%			10%
Write-In	LUMENS	25%		40%								
Write-In	LOGITECH		10%									
Write-In	HUDDLECAM		17%									
Write-In	JABRA		8%									
Write-In	BLACK MAGIC DESIGN					11%						
Write-In	PANASONIC PTZ CAMERAS					10%						
Write-In	1BEYOND			7%			5%					
Write-In	AXIS COMMUNICATIONS	13%										
Write-In	QSC			30%			30%					
	1.0 DIGITAL VIDEO CAMERA Lenses	ACP CREATIVIT LLC dba CCCP dba CCCP	ARROW AUDIO INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	ONE DIVERSIFIED	PRO SOUND, INC.	BLUUM TECHNOLOGY				
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount				
1.1	Canon	2%		5%		5%	10%					
1.2	Grass Valley				10%	5%	15%					
1.3	JVC				10%		10%					
1.4	Marshall Electronics	11%	20%		25%		10%	5%				
1.5	Panasonic	6%			5%		10%	5%				
1.6	Samsung							5%				
1.7	Sony	5%					8%	10%				
1.8	Vaddio	18%		15%	21%			15%				
Write-In	AVER	6%										
Write-In	BIRDDOG	10%										
Write-In	HUDDL Y	15%										
Write-In	PTZ OPTICS	17%						10%				
Write-In	LUMENS	25%										
Write-In	BLACK MAGIC DESIGN				11%							
	2.0 DIGITAL STILL CAMERAS Prof/Ind/Comm Grade	ACP CREATIVIT LLC dba CCCP dba CCCP	FULL COMPASS SYSTEMS	PRO SOUND, INC.								
Item	Manufacturer Name:	% Discount	% Discount	% Discount								
2.1	Canon	2%	30%	6%								
2.2	Samsung											
2.3	Sony	2%		5%								
Write-In	NIKON	2%										

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	2.0 DIGITAL STILL CAMERAS Consumer grade	ACP CREATIVIT LLC dba CCCP	FULL COMPASS SYSTEMS	PRO SOUND, INC.								
Item	Manufacturer Name:	% Discount	% Discount	% Discount								
2.1	Canon	2%	25%	10%								
2.2	Samsung											
2.3	Sony	2%		5%								
WRITE-IN	NIKON	2%										
	2.0 DIGITAL STILL CAMERAS Lens	ACP CREATIVIT LLC dba CCCP	PRO SOUND, INC.									
Item	Manufacturer Name:	% Discount	% Discount									
2.1	Canon	2%	12%									
2.2	Samsung											
2.3	Sony	2%	8%									
WRITE-IN	NIKON	2%										
	2.0 DIGITAL STILL CAMERAS Other accessories	ACP CREATIVIT LLC dba CCCP	PRO SOUND, INC.									
Item	Manufacturer Name:	% Discount	% Discount									
2.1	Canon	2%	5%									
2.2	Samsung											
2.3	Sony	2%	8%									
WRITE-IN	NIKON	2%										
	3.0 CAMERA ACCESSORIES (Cases, tripods, arms/brackets/bars, etc)	ACP CREATIVIT LLC dba CCCP	CONFERENCE TECHNOLOGIES INC.	FULL COMPASS SYSTEMS	ONE DIVERSIFIED	PRO SOUND, INC.	BLUUM TECHNOLOGY					
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount					
3.1	Anton Bauer	5%	15%			13%						
3.2	Manfrotto	20%		21%	5%	10%						
3.3	Sachtler	5%	25%			13%						
Write-In	SKB	45%										
Write-In	PROMASTER	20%										
Write-In	PORTA-BRACE	5%										
Write-In	PELICAN	5%										
Write-In	CARTONI	5%										
Write-In	JELCO						5%					
Write-In	JABRA						5%					
Write-In	VADDIO ACCESSORIES		18%									
	4.0 AV Production Equipment (Switchers, Processors, Recorders, etc)	ACP CREATIVIT LLC dba CCCP	ARROW AUDIO INC.	AVI SYSTEMS INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	FEARING'S AUDIO VIDEO SECURITY	FULL COMPASS SYSTEMS	ONE DIVERSIFIED	PRO SOUND, INC.	BLUUM TECHNOLOGY
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
4.1	AJA Video	5%		10%		18%			15%	5%	15%	10%
4.2	Blackmagic Design	5%		5%		11%		5%	5%	10%	10%	15%
4.3	Broadcast Pix			10%							10%	5%
4.4	Chyron			10%		5%						
4.5	Data Video	7%	12%			15%		10%		6%	11%	5%
4.6	Ensemble Designs - Avenue	1%		10%		18%						
4.7	Ensemble Designs - Brighteye	1%		10%		18%					5%	
4.8	Evertz			12%		18%				5%		
4.9	Grass Valley	10%		10%		24%				5%		
4.10	Harris											

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4.11	JVC			10%		10%					12%	
4.12	Kramer Electronics	30%	35%	35%	38%	24%	30%		30%	30%	20%	35%
4.13	Roland	15%	18%	10%		15%	15%		15%		15%	
4.14	Ross Video	10%		10%		25%				5%	20%	
4.15	Sony	10%	13%	15%		12%				5%	12%	10%
Write-In	ATEN	25%										
Write-In	ATLONA	20%										
Write-In	NEWTEK	10%										
Write-In	ROLAND	10%										
Write-In	LEIGHTRONIX	5%		5%								
Write-In	TVONE		20%									
Write-In	NEWTEK					15%						
Write-In	NETGEAR	25%										
Write-In	PANASONIC	5%										
Write-In	HOLLYLAND	2%										
Write-In	MARSHALL ELECTRONICS	15%										
Write-In	VADDIO						18%					
	5.0 TVs (LCD, LED, Plasma) Prof/Industrial/Commercial Grade	ACP CREATIVIT LLC dba CCCP	ARROW AUDIO INC.	AVI SYSTEMS INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	FEARING'S AUDIO VIDEO SECURITY	FULL COMPASS SYSTEMS	ONE DIVERSIFIED	PRO SOUND, INC.	BLUUM TECHNOLOGY
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
5.1	LG	12%	12%	16%	20%	17%	10%	12%	5%	4%	17%	15%
5.2	NEC	15%	16%	20%	20%	1%		14%	5%	15%	21%	10%
5.3	Panasonic	18%	19%	18%	25%	24%		14%	16%	15%	19%	12%
5.4	Planar	10%	10%	12%	22%	8%	10%	10%		10%		15%
5.5	Samsung	15%	20%	25%	20%	41%	20%	15%	5%	18%	20%	25%
5.6	Sharp	26%	17%	20%	28%	23%	20%	14%	5%	20%	17%	20%
5.7	Sony	15%	6%	16%	18%	17%	15%	10%	5%	15%	18%	15%
Write-In	NEWLINE	35%		22%								
Write-In	VIEWSONIC	15%	17%	24%								
Write-In	SEURA	10%										
Write-In	JUPITER	10%										
Write-In	PHILIPS		25%	25%					25%			
	5.0 TVs (LCD, LED, Plasma) Consumer Grade	ACP CREATIVIT LLC dba CCCP	ONE DIVERSIFIED	PRO SOUND, INC.								
Item	Manufacturer Name:	% Discount	% Discount	% Discount								
5.1	LG		4%									
5.2	NEC		10%									
5.3	Panasonic		10%									
5.4	Planar		10%									
5.5	Samsung		10%	8%								
5.6	Sharp		10%									
5.7	Sony		10%	5%								
Write-In	NEWLINE											
Write-In	VIEWSONIC											
Write-In	JUPITER	10%										
Write-In	SEURA	10%										
	6.0 Test Equipment	ACP CREATIVIT LLC dba CCCP	AVI SYSTEMS INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	FEARING'S AUDIO VIDEO SECURITY	FULL COMPASS SYSTEMS	ONE DIVERSIFIED	PRO SOUND, INC.	BLUUM TECHNOLOGY	
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	

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6.1	Crestron	40%	40%	46%	45%	42%	40%		41%	44%	40%	
6.2	Harris											
6.3	Kramer Electronics	30%	30%	38%	24%			28%	30%	20%	35%	
6.4	Tektronix				10%					10%		
6.5	Extron	45%	42%	45%	47%	42%	40%		40%	41%	43%	
Write-In	HALL RESEARCH		25%									
Write-In	TELESTREAM				10%							
	7.0 Blu-Ray Players, Recorders & Streamers	ACP CREATIVIT LLC dba CCCP	ARROW AUDIO INC.	AVI SYSTEMS INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	FEARING'S AUDIO VIDEO SECURITY	ONE DIVERSIFIED	PRO SOUND, INC.	BLUUM TECHNOLOGY	
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	
7.1	Denon	5%	8%	15%	16%	20%		15%	8%	13%	15%	
7.2	JVC Pro					10%						
7.3	Samsung								18%			
7.4	Sharp											
7.5	Sony	5%			16%	15%	5%				10%	
7.6	Tascom	5%	29%	19%		22%	20%			10%		
Write-In	EXTRON						42%					
	8.0 DVD Players (multiformat, stand alone, combo and/or recorders)	AVI SYSTEMS INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	FEARING'S AUDIO VIDEO SECURITY	PRO SOUND, INC.	BLUUM TECHNOLOGY				
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount				
8.1	Denon	15%	16%	20%		15%	10%	15%				
8.2	JVC			10%								
8.3	Samsung											
8.4	Sony		16%		5%		10%	10%				
8.5	Tascam	19%		22%	20%		10%					
Write-In	LG			18%								
	9.0 Document Cameras/Projectors	ACP CREATIVIT LLC dba CCCP	ARROW AUDIO INC.	AVI SYSTEMS INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	FEARING'S AUDIO VIDEO SECURITY	ONE DIVERSIFIED	PRO SOUND, INC.	BLUUM TECHNOLOGY	
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	
9.1	Avermedia	8%	9%	13%					10%	12%	15%	
9.2	Lumens	30%	30%	40%		42%		35%	10%	39%	35%	
9.3	Qomo			30%		30%				28%		
9.4	Elmo	28%		30%		30%	28%	15%	15%		20%	
9.5	Vaddio	18%	20%	21%	15%	21%	20%	20%	15%	18%	15%	
9.6	Wolf Vision	8%	10%	13%		15%			20%		20%	
Write-In	HOVERCAM	20%	15%	15%							5%	
Write-In	EPSON			7%								
Write-In	ELMO OX SERIES					15%						
	10.0 Audio Amplifiers, Mixers, Processors & Related	ACP CREATIVIT LLC dba CCCP	ARROW AUDIO INC.	AVI SYSTEMS INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	FEARING'S AUDIO VIDEO SECURITY	FULL COMPASS SYSTEMS	ONE DIVERSIFIED	PRO SOUND, INC.	BLUUM TECHNOLOGY
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
10.1	AMX	40%	40%		45%	51%		40%	40%	40%	35%	45%
10.2	Biamp	42%	40%	40%	40%	45%	38%	45%		35%	37%	40%
10.3	Bogen	40%		45%	40%						37%	45%
10.4	Bosch	32%		35%						30%	36%	30%
10.5	Clearone	22%	25%	25%		28%				30%		20%
10.6	Crestron	40%	40%	40%	46%	45%	42%	40%		41%	44%	40%
10.7	Crown	40%	40%	40%	35%	48%	35%	40%	30%	40%	34%	35%

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10.9	EAW	25%				35%					28%	30%
10.10	Electrovoice	30%				32%			30%	30%	25%	30%
10.11	Extron	45%	40%	42%	45%	47%	42%	40%		40%	41%	40%
10.12	Kramer Electronics	30%	35%	35%	38%	24%			30%	30%	20%	35%
10.13	Lab Gruppen	23%	25%	25%		26%	22%			30%		30%
10.14	Mackie	10%		10%		18%				5%		13%
10.15	QSC	31%	30%	30%	34%	35%	30%	30%	26%	30%	32%	30%
10.16	Shure	30%	25%	25%	25%	35%	28%	33%	20%	28%	32%	12%
10.17	Sony	10%									15%	
10.18	TOA	20%	29%	25%		36%	28%			15%	25%	30%
10.19	Yamaha	15%	19%			35%			26%	15%	27%	20%
Write-In	ALLEN & HEATH	20%										
Write-In	ATLONG	20%										
Write-In	ATLAS	22%		35%								
Write-In	DANLEY	20%										
Write-In	ATEN	25%										
Write-In	BSS	40%	40%	40%								
Write-In	LEA PRO		40%									
Write-In	BOSE			42%								
Write-In	JBL			35%								
Write-In	LEA			35%								
Write-In	RDL	25%		25%								15%
Write-In	STEWART AUDIO			30%								
Write-In	SYMETRIX			30%								
Write-In	WHIRLWIND	10%										
Write-In	DYNACORD								25%			
Write-In	CAMBRIDGE SOUND					45%						
Write-In	LECTROSONICS					22%						
	11.0 Microphone Systems - Wired	ACP CREATIVIT LLC dba CCCP	ARROW AUDIO INC.	AVI SYSTEMS INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	FEARING'S AUDIO VIDEO SECURITY	FULL COMPASS SYSTEMS	ONE DIVERSIFIED	PRO SOUND, INC.	BLUUM TECHNOLOGY
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
11.1	AKG	32%	30%	35%	48%	42%	29%	40%	30%		32%	35%
11.2	Audio Technica	15%	20%	20%	15%	15%	18%		30%	10%	26%	20%
11.3	Califone	30%										25%
11.4	Clearone	22%	25%	25%		12%			20%	30%		27%
11.5	Clock Audio	1%		25%		32%				20%		
11.6	Crown	40%	40%		35%	48%		40%		40%	NOW AKG	35%
11.7	Electro-Voice	30%				32%			28%	30%	35%	30%
11.8	Revolabs		23%			15%	23%			15%		20%
11.9	Sennheiser	17%	20%	25%	22%	10%			19%	20%	30%	24%
11.10	Shure	32%	25%	27%	20%	35%	26%	33%	20%	28%	34%	12%
11.11	Sony		13%	25%		15%					15%	
Write-In	EARTHWORKS	15%		30%								
Write-In	PANASONIC	5%										
Write-In	BEYERDYNAMIC		20%									
Write-In	NUREVA		10%									10%
Write-In	AUDIX			20%								35%
Write-In	BOSCH			30%								
Write-In	VADDIO			14%			15%					
Write-In	LECTROSONICS					22%						

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Write-In	BIAMP						38%					
	12.0 Microphone Systems - Wireless	ACP CREATIVIT LLC dba CCCP	ARROW AUDIO INC.	AVI SYSTEMS INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	FEARING'S AUDIO VIDEO SECURITY	FULL COMPASS SYSTEMS	ONE DIVERSIFIED	PRO SOUND, INC.	BLUUM TECHNOLOGY
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
12.1	AKG	32%	30%	30%		42%		40%	30%		30%	35%
12.2	Audio Technica	15%	15%	20%	15%	15%	15%		30%	10%	26%	20%
12.3	Audix	27%	28%	25%	26%	22%				15%	20%	35%
12.4	Califone	30%										25%
12.5	Clearone	22%	20%	25%		12%				30%		27%
12.6	Clock Audio			25%		32%				20%		
12.7	Crown	40%			35%	48%		40%		40%	NOW AKG	35%
12.8	Electro-Voice	30%				32%				30%	35%	30%
12.9	Lectosonics		23%			22%					5%	10%
12.10	MiPro	37%	30%			43%						50%
12.11	Rode	20%									10%	
12.12	Revolabs		13%			15%	15%			15%		20%
12.13	Sennheiser	17%	20%	15%	22%	10%			32%	20%	31%	24%
12.14	Shure	35%	25%	30%	20%	35%	28%	33%	20%	28%	35%	12%
12.15	Sony					15%					10%	
Write-In	YAMAHA	20%		15%								
Write-In	PANASONIC	5%										
Write-In	BEYERDYNAMIC		25%									
Write-In	BOSCH			35%								
Write-In	SHURE MICROFLEX WIRELESS			38%								
Write-In	LECTROSONICS					22%						
Write-In	FRONT ROW											5%
Write-In	AUDIO ENHANCEMENT											5%
	13.0 Audio Speakers & Mounting Hardware	ACP CREATIVIT LLC dba CCCP	ARROW AUDIO INC.	AVI SYSTEMS INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	FEARING'S AUDIO VIDEO SECURITY	FULL COMPASS SYSTEMS	ONE DIVERSIFIED	PRO SOUND, INC.	BLUUM TECHNOLOGY
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
13.1	Atlas Sound	22%	30%	36%	36%	40%		30%		10%	34%	35%
13.2	Bogen	40%		43%							40%	43%
13.3	Bose	5%		42%		45%				40%	20%	10%
13.4	Brown Innovations											38%
13.5	Community	40%	40%	40%		45%	36%	40%	28%	30%	40%	28%
13.6	Crestron	40%	40%	40%	46%	45%	42%	40%		41%	44%	40%
13.7	EAW	25%		30%		35%			28%		28%	28%
13.8	Electro-Voice	30%				32%			28%	30%	34%	28%
13.9	Extron	45%	40%	42%	45%	47%	42%	40%		40%	41%	43%
13.10	JBL	40%	30%	36%	24%	38%	27%	40%	28%	20%	28%	35%
13.11	Klipsch			25%		40%						
13.12	Mackie	10%		10%		18%			28%	5%	15%	11%
13.13	OWI		45%	45%		49%					44%	33%
13.14	QSC	31%	30%	29%	34%	35%	30%	30%	28%	30%	32%	30%
13.15	Soundtube	28%	30%	30%		18%	27%	10%		25%		28%
13.16	Tannoy		25%	23%		26%	22%			35%		20%
13.17	TOA	20%	29%	30%		36%			20%		29%	30%
Write-In	MARTIN AUDIO	25%										
Write-In	DANLEY	20%	40%									

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Write-In	JABRA	8%										
Write-In	K&M	15%										
Write-In	FULCRUM		30%									
Write-In	K-ARRAY		30%									
Write-In	BIAMP			40%								
Write-In	NEUMAN								20%			
Write-In	YAMAHA					25%						
Write-In	ANCHOR						25%					
	14.0 System Components (Switchers, distribution amps, scalers, converters, power, equipment racks and related)	ACP CREATIVIT LLC dba CCCP	ARROW AUDIO INC.	AVI SYSTEMS INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	FEARING'S AUDIO VIDEO SECURITY	FULL COMPASS SYSTEMS	ONE DIVERSIFIED	PRO SOUND, INC.	BLUUM TECHNOLOGY
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
14.1	Altinex					23%			20%		10%	
14.2	AMX	40%	40%	50%	53%	51%	40%	40%		40%	35%	45%
14.3	Atlona	20%	30%	30%		32%	27%			18%	22%	30%
14.4	Atlas Sound	22%	30%	36%	36%	40%		30%		10%	31%	35%
14.5	Barco	10%		25%		24%					27%	12%
14.6	Blackmagic Designs	5%		5%		11%		5%		10%	10%	15%
14.7	Crestron	40%	40%	40%	46%	45%	42%	40%	40%	41%	44%	40%
14.8	Ensemble Designs - Avenue	1%				18%						
14.9	Ensemble Designs - Brighteye	1%				18%					5%	
14.10	Evertz			25%		18%				5%	15%	
14.11	Extron	45%	40%	42%	45%	47%	42%	40%		40%	41%	43%
14.12	FSR	15%	20%	23%		20%		10%	18%	15%	12%	15%
14.13	Furman	38%	40%	38%		50%			32%	14%	40%	35%
14.14	Intelix by Liberty AV Solutions		40%	35%		20%	35%		22%		40%	35%
14.16	Kramer Electronics	30%	35%	35%	38%	24%	30%		33%	30%	20%	35%
14.17	Littlite	32%							30%		12%	
14.18	Middle Atlantic	45%	45%	43%	37%	50%	38%	35%		35%	42%	40%
14.19	Raxxess											40%
14.20	RDL	28%	28%	28%		40%	25%	23%			29%	15%
14.21	Sierra	20%			23%	24%						
14.22	Sony	5%	13%			15%					10%	
14.23	Tripplite	30%	20%	25%	25%	39%				5%	28%	30%
14.24	Winsted	15%				28%					10%	10%
Write-In	ATEN	25%										
Write-In	HALL RESEARCH	20%	25%	25%								
Write-In	INOGENIE	10%					6%					
Write-In	MAGEWELL	10%										
Write-In	JUICE GOOSE	8%					20%					
Write-In	SURGEX	15%										
Write-In	TIGHTROPE	5%										5%
Write-In	BRIGHTSIGN	15%										10%
Write-In	LEIGHTRONIX	5%										5%
Write-In	XANTECH	5%										
Write-In	STARTECH	10%										
Write-In	ZEEVEE		20%									
Write-In	VISIONARY SOLUTIONS		23%									15%
Write-In	AVPRO EDGE			45%								
Write-In	GEFEN			30%								
Write-In	QSC	31%		30%			30%					

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AUDIOVISUAL EQUIPMENT
PRICING AND DISCOUNTS PER VENDOR

Write-In	SOUND CONTROL			23%			22%					15%
Write-In	VADDIO			20%								
Write-In	NETGEAR	25%					28%					5%
Write-In	BYTESPEED											5%
Write-In	CABLE CAST											5%
Write-In	LEADER	5%										
Write-In	NEW BLUE	10%										
Write-In	PANASONIC	5%										
Write-In	RIEDEL	8%										
Write-In	AMERICAN TIME CLOCK	5%										
Write-In	LEVITION	25%										
Write-In	MEANWELL	25%										
Write-In	RUSSOUND	7%										
Write-In	GLOBAL CACHE	10%										
Write-In	C2G						20%					
Write-In	CTI CUSTOM SYSTEMS					10%						
	15.0 Accessibility Technology (assisted listening, captioning and related):	ACP CREATIVIT LLC dba CCCP	ARROW AUDIO INC.	AVI SYSTEMS INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	FEARING'S AUDIO VIDEO SECURITY	FULL COMPASS SYSTEMS	ONE DIVERSIFIED	PRO SOUND, INC.	BLUUM TECHNOLOGY
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
15.1	Califone	30%					25%					25%
15.2	Listen Technology	25%	30%	22%	30%	25%	25%	24%	22%	25%	30%	25%
15.3	Sennheiser	15%	25%	30%	22%	10%				20%	31%	24%
15.4	Williams Sound	25%	25%	25%		30%			22%	25%	25%	25%
Write-In	WILLIAMS AV	25%										
	16.0 Presentation Tools (lecture recorders and related)	ACP CREATIVIT LLC dba CCCP	ARROW AUDIO INC.	AVI SYSTEMS INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	FEARING'S AUDIO VIDEO SECURITY	FULL COMPASS SYSTEMS	ONE DIVERSIFIED	PRO SOUND, INC.	BLUUM TECHNOLOGY
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
16.1	AJA	5%		10%		20%			15%		15%	10%
16.2	Barco	10%	5%			24%	10%			20%	25%	12%
16.3	Blackmagic	5%		5%		11%		5%	5%	10%	10%	10%
16.4	Crestron	40%	40%	40%	11%	45%	42%	40%		41%	44%	40%
16.5	Haivision	5%									2%	
16.6	N Cast	5%		20%								20%
16.7	Sonic Foundry	5%		20%						5%		10%
16.8	Extron	45%	40%	42%	45%	47%	42%	40%		40%	41%	43%
Write-In	HOVERCAM Eglass			2%								
Write-In	LUMENS			40%								20%
Write-In	EPIPHAN						6%					
Write-In	MATROX			10%								
	17.0 Signal Amplification, Distribution & Fiber Transmission	ACP CREATIVIT LLC dba CCCP	ARROW AUDIO INC.	AVI SYSTEMS INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	FEARING'S AUDIO VIDEO SECURITY	FULL COMPASS SYSTEMS	ONE DIVERSIFIED	PRO SOUND, INC.	BLUUM TECHNOLOGY
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
17.1	AJA	5%		10%		20%			15%		15%	10%
17.2	Black Box	10%				15%					23%	10%
17.3	Crestron	40%		40%	46%	45%	42%	40%	40%	41%	44%	40%
17.4	Ensemble Designs - Avenue	1%				18%						
17.5	Ensemble Designs - Brighteye	1%				18%					5%	
17.6	Evertz			12%		18%				5%		
17.7	Grass Valley	10%				24%				5%	10%	

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AUDIOVISUAL EQUIPMENT
PRICING AND DISCOUNTS PER VENDOR

17.8	Harris	5%										
17.9	Kramer	30%	35%	35%	38%	24%	30%		28%	30%	20%	35%
17.10	Ross	10%				25%				5%	20%	
17.11	AMX	40%	40%	50%	53%	51%	40%	40%	40%	40%	35%	45%
17.12	Extron	45%	40%	42%	45%	47%	42%	40%		40%	41%	43%
17.13	Biamp	42%	40%		40%	45%	38%	40%		35%	39%	40%
Write-In	HALL RESEARCH	20%										
Write-In	ZEEVEE	20%										
Write-In	ATLONA	20%					27%					
Write-In	ATEN	25%										
Write-In	AVPRO EDGE			45%								
Write-In	CABLES TO GO			40%								
Write-In	LIBERTY	40%		40%								
Write-In	TRIPPLITE			25%								
Write-In	SOUND CONTROL			23%								
Write-In	RIEDEL	8%										
Write-In	QSC	31%										
Write-In	CISCO											10%
	18.0 Cables & Connectors	ACP CREATIVIT LLC dba CCCP	ARROW AUDIO INC.	AVI SYSTEMS INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	FEARING'S AUDIO VIDEO SECURITY	FULL COMPASS SYSTEMS	ONE DIVERSIFIED	PRO SOUND, INC.	BLUUM TECHNOLOGY
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
18.1	AMX		40%	50%	45%	51%				40%	35%	45%
18.2	Belkin										10%	5%
18.3	Cables To Go	30%	40%	30%		48%	38%		20%	12%	30%	35%
18.4	Comprehensive	10%	23%	35%		10%				5%	18%	36%
18.5	Crestron	40%	40%	40%	46%	45%	42%	40%	40%	41%	44%	40%
18.6	Extron	40%	40%	42%	45%	47%	42%	40%		40%	41%	43%
18.7	Liberty	40%	40%	40%		15%	38%		15%	20%	40%	35%
Write-In	BELDEN	5%		10%		5%						
Write-In	GEFEN			30%								
Write-In	WEST PENN					5%						
Write-In	LINKUSA	5%										
Write-In	CCCP	30%										
Write-In	CANNARE	5%										
Write-In	TRIPPLITE	15%										
Write-In	WHIRLWIND	5%										
Write-In	CANARE	15%										
Write-In	ENET	25%										
Write-In	HOSA	20%										
Write-In	NEUTRIK	18%										
Write-In	WINDY CITY WIRE						25%					
Write-In	COVID						20%					
Write-In	TECHLOGIX											
	19.0 Video Projectors - Portable (all types)	ACP CREATIVIT LLC dba CCCP	ARROW AUDIO INC.	AVI SYSTEMS INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	FEARING'S AUDIO VIDEO SECURITY	FULL COMPASS SYSTEMS	ONE DIVERSIFIED	PRO SOUND, INC.	BLUUM TECHNOLOGY
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
19.1	BenQ	5%	20%			22%					11%	15%
19.2	Canon		18%	25%		35%					24%	10%
19.3	Casio											

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AUDIOVISUAL EQUIPMENT
PRICING AND DISCOUNTS PER VENDOR

19.4	Christie		28%	32%		18%				25%	10%	10%
19.5	Eiki										24%	15%
19.6	Epson	7%	10%	2%		10%	7%	5%	12%	22%		20%
19.7	Hitachi		40%			50%						
19.8	Infocus											
19.9	NEC	40%	25%	44%		1%		35%		15%	35%	30%
19.10	Optoma		35%	40%		40%					10%	15%
19.11	Panasonic	36%	30%	36%		37%		43%	40%	20%	40%	30%
19.12	Sony	36%		40%	33%		40%	30%	28%	25%	28%	15%
Write-In	VIEWSONIC	25%										
Write-In	EPSON BRIGHTER FUTURES				3%	10%						
	20.0 Video Projectors - Fixed (all types)	ACP CREATIVIT LLC dba CCCP	ARROW AUDIO INC.	AVI SYSTEMS INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	FEARING'S AUDIO VIDEO SECURITY	FULL COMPASS SYSTEMS	ONE DIVERSIFIED	PRO SOUND, INC.	BLUUM TECHNOLOGY
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
20.1	Barco	10%	18%	20%		24%				20%	28%	5%
20.2	BenQ	5%	20%			22%					25%	15%
20.3	Canon		18%	25%		35%					25%	10%
20.4	Casio											
20.5	Christie		18%	32%		18%				25%	30%	10%
20.6	Eiki										20%	15%
20.7	Epson	15%	10%	2%		10%	37%	5%	16%	22%		20%
20.8	Hitachi		40%			50%						
20.9	Infocus											
20.10	NEC	30%	27%	38%		1%		35%		15%	36%	30%
20.11	Optoma		39%	40%		40%					10%	15%
20.12	Panasonic	47%	40%	48%		40%		43%	40%	20%	30%	30%
20.13	Sony	38%	38%	42%	33%	45%	40%	30%	30%	25%	41%	15%
Write-In	VIEWSONIC	25%										
Write-In	VIVITEK		15%									
Write-In	DIGITAL PROJECTION			15%								
Write-In	LG			15%								
Write-In	EPSON BRIGHTER FUTURES				3%	10%						
	21.0 Video Projectors - LAMPS (all types)	ACP CREATIVIT LLC dba CCCP	ARROW AUDIO INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	ONE DIVERSIFIED	PRO SOUND, INC.	BLUUM TECHNOLOGY			
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount			
21.1	BenQ				9%			5%	5%			
21.2	Canon		22%		28%			30%				
21.3	Christie		10%		18%		25%	14%	5%			
21.4	Eiki							24%	5%			
21.5	Epson		10%		10%	10%	22%	24%	20%			
21.6	Hitachi		50%		60%							
21.7	Infocus											
21.8	Mitsubishi											
21.9	NEC		10%		1%		15%	15%	30%			
21.10	Optoma		10%		15%				10%			
21.11	Panasonic	15%	10%		15%		20%	15%	30%			
21.12	Sharp											
21.13	Sony		10%	18%	15%	10%	25%	12%	15%			
Write-In	BARCO							20%				

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AUDIOVISUAL EQUIPMENT
PRICING AND DISCOUNTS PER VENDOR

	22.0 Video Projectors - LENSES (all types)	ACP CREATIVIT LLC dba CCCP	ARROW AUDIO INC.	AVI SYSTEMS INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	FEARING'S AUDIO VIDEO SECURITY	FULL COMPASS SYSTEMS	ONE DIVERSIFIED	PRO SOUND, INC.	BLUUM TECHNOLOGY
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
22.1	BenQ	5%	20%			9%					15%	5%
22.2	Canon		29%	29%		28%					22%	
22.3	Christie		10%	10%		18%				25%	15%	5%
22.4	Eiki										20%	5%
22.5	Epson	15%	10%	25%		10%	10%		12%	22%	18%	20%
22.6	Hitachi		48%			60%						
22.7	Infocus											
22.8	Mitsubishi											
22.9	NEC	10%	10%	10%		1%		5%		15%	11%	30%
22.10	Optoma		45%			55%						10%
22.11	Panasonic	15%	18%	10%		5%		15%	16%	20%	20%	30%
22.12	Sharp											
22.13	Sony	11%	10%	10%	18%	8%	10%	6%	16%	25%	14%	15%
Write-In	VIEWSONIC	15%										
Write-In	VIVITEK											
Write-In	BARCO			25%								
Write-In	DIGITAL PROJECTION			15%								
	23.0 Interactive Displays (whiteboards and related)	ACP CREATIVIT LLC dba CCCP	ARROW AUDIO INC.	AVI SYSTEMS INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	FEARING'S AUDIO VIDEO SECURITY	ONE DIVERSIFIED	PRO SOUND, INC.	BLUUM TECHNOLOGY	
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	
23.1	BenQ	25%	20%			35%				26%	5%	
23.2	Da-Lite	30%	30%		45%	33%					10%	
23.3	Hitachi											
23.4	InFocus											
23.5	NewLine Interactive	25%	10%	20%		25%		17%	12%	31%	20%	
23.6	Panasonic	25%	19%	18%				14%		31%	10%	
23.7	Planar	15%	5%	10%		9%	10%	5%		9%	5%	
23.8	Promethian			30%								
23.9	Samsung	25%	20%	22%			20%	16%	18%	23%	5%	
23.10	Sharp Aquous Board	35%	30%	32%		35%	27%	18%	20%	30%	5%	
23.11	Smart Technologies			15%		22%					20%	
Write-In	VIEWSONIC	20%	20%	20%							10%	
Write-In	ELO	10%									5%	
Write-In	CLEAR TOUCH	18%		15%								
Write-In	HOVERCAM Eglass	2%									10%	
Write-In	ELO TOUCH		9%									
Write-In	PHILIPS		25%									
Write-In	HOVERCAM		5%									
Write-In	AVOCOR			12%			5%				5%	
Write-In	LG			10%								
Write-In	T1V			5%								
Write-In	SMART TECHNOLOGIES EXT WARRANTY					10%						
Write-In	CLEVERTOUCH										10%	
Write-In	TSI TOUCH										5%	
Write-In	DTEN										5%	

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PRICING AND DISCOUNTS PER VENDOR

	24.0 Screens - Manual	ACP CREATIVIT LLC dba CCCP	ARROW AUDIO INC.	AVI SYSTEMS INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	FEARING'S AUDIO VIDEO SECURITY	FULL COMPASS SYSTEMS	ONE DIVERSIFIED	PRO SOUND, INC.	BLUUM TECHNOLOGY
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
24.1	Da-Lite	30%	30%	35%	40%	33%	25%	33%	28%	27%	40%	15%
24.2	Draper	25%	30%	30%	33%	35%	10%	30%		20%	17%	25%
24.3	Hamilton Buhl										10%	
24.4	Screen Innovations	25%		30%								15%
	25.0 Screens - Electric	ACP CREATIVIT LLC dba CCCP	ARROW AUDIO INC.	AVI SYSTEMS INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	FEARING'S AUDIO VIDEO SECURITY	FULL COMPASS SYSTEMS	ONE DIVERSIFIED	PRO SOUND, INC.	BLUUM TECHNOLOGY
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
25.1	Da-Lite	30%	30%	30%	40%	33%	35%	33%	28%	27%	35%	15%
25.2	Draper	25%	30%	30%	33%	35%	30%	30%		20%	15%	25%
25.3	Hamilton Buhl											
25.4	Stewart			20%								
25.5	Screen Innovations	20%		30%								15%
	26.0 Mounting Hardware	ACP CREATIVIT LLC dba CCCP	ARROW AUDIO INC.	AVI SYSTEMS INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	FEARING'S AUDIO VIDEO SECURITY	FULL COMPASS SYSTEMS	ONE DIVERSIFIED	PRO SOUND, INC.	BLUUM TECHNOLOGY
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
26.1	Chief	38%	40%	40%	45%	35%	26%	32%	20%	30%	36%	25%
26.2	Display Devices	10%				22%						
26.3	Extron	45%	40%	42%	45%	47%		40%		40%	41%	43%
26.4	Peerless	40%	35%	42%		45%	35%		26%	25%	39%	35%
26.5	Premier	30%	38%	40%		45%				45%		35%
26.6	Middle Atlantic	45%	45%	43%		50%	35%			35%	40%	30%
Write-In	RAXXESS											
Write-In	HECKLER	8%										
Write-In	B-TECH		30%									
Write-In	ESI		50%									
Write-In	AVTEQ			35%								
Write-In	FSR			12%								
Write-In	TRIPPLITE			23%								
Write-In	PEERLESS KIOSK MOUNTS					20%						
Write-In	GATOR	20%										
Write-In	BSC											5%
	27.0 Room Controls	ACP CREATIVIT LLC dba CCCP	ARROW AUDIO INC.	AVI SYSTEMS INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	FEARING'S AUDIO VIDEO SECURITY	FULL COMPASS SYSTEMS	ONE DIVERSIFIED	PRO SOUND, INC.	BLUUM TECHNOLOGY
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount
27.1	AMX	40%	40%	50%	53%	51%	40%	40%	40%	40%	35%	45%
27.2	Crestron	40%	40%	40%	11% / 46%	45%	42%	40%	40%	41%	44%	40%
27.3	Extron	45%	40%	42%	45%	47%	42%	40%		40%	41%	43%
27.4	Atlona	20%	30%	30%		32%				18%	19%	30%
27.5	RTI											20%
Write-In	QSC	30%		30%			30%					
Write-In	URC	1%										
Write-In	EVOKO											5%
	28.0 AV Related Furniture (Lectern, carts and related)	ACP CREATIVIT LLC dba CCCP	ARROW AUDIO INC.	AVI SYSTEMS INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	FEARING'S AUDIO VIDEO SECURITY	ONE DIVERSIFIED	PRO SOUND, INC.	BLUUM TECHNOLOGY	
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	

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PRICING AND DISCOUNTS PER VENDOR

28.1	AVTEQ	20%	30%	20%		40%					30%	
28.2	Da-Lite	30%	30%		40%	33%	28%		27%	25%	15%	
28.3	Middle Atlantic	45%	45%	40%	37%	50%	38%	40%	35%	38%	30%	
28.4	Spectrum	45%	45%	48%	25%	50%	35%	36%	45%	15%	40%	
28.5	Video Furniture International (VFI)	30%	40%	NOW AVFI	25%		28%	36%	35%	15%	35%	
Write-In	AVFI			35%								
Write-In	MARSHALL			30%							10%	
Write-In	SALAMANDER DESIGN			10%								
Write-In	WINSTED	15%		15%								
Write-In	AVTEQ - MOTORIZED DISPLAYS					15%						
Write-In	AVF					46%						
Write-In	IAV FURNITURE					40%						
Write-In	LUND HALSEY	15%										
Write-In	MOORECO										25%	
									</			

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AUDIOVISUAL EQUIPMENT
PRICING AND DISCOUNTS PER VENDOR

31.3	Audix	20%	28%	33%		22%			15%	15%	33%	35%
31.4	Earthworks		20%								15%	
31.5	Audio Technica	15%	20%	25%		15%	18%			10%	28%	20%
31.6	Ace Backstage					33%						
Write-In	BIAMP	42%			40%		38%					
Write-In	NUREVA	5%		5%								
Write-In	CLEARONE			27%								
Write-In	SONY			15%								
Write-In	STEM AUDIO			15%								
Write-In	VADDIO			15%			15%					
Write-In	YAMAHA			20%								
	32.0 Direct Video LED	ACP CREATIVIT LLC dba CCCP	ARROW AUDIO INC.	AVI SYSTEMS INC.	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	FEARING'S AUDIO VIDEO SECURITY	ONE DIVERSIFIED	PRO SOUND, INC.	BLUUM TECHNOLOGY		
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount		
32.1	Samsung	5%	23%	25%	41%	25%		18%	28%	10%		
32.2	LG	2%	24%	25%	18%	10%		10%	15%	10%		
32.3	Sony	2%		15%	18%	14%		25%	10%	5%		
Write-In	DAKTRONICS	5%		14%						5%		
Write-In	SNA	5%										
Write-In	ABSEN		32%			20%	30%					
Write-In	PHILIPS		25%									
Write-In	BARCO			16%								
Write-In	DESIGNLED			14%								
Write-In	NEC			5%								
Write-In	PLANAR					10%	10%					
Write-In	MAXHUB						28%			10%		
Write-In	PRIMEVIEW								18%			
Write-In	NEWLINE						35%					
Write-In	NANOLUMENS									10%		
	33.0 Web Conferencing Solutions	ACP CREATIVIT LLC dba CCCP	AVI SYSTEMS INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	FEARING'S AUDIO VIDEO SECURITY	FULL COMPASS SYSTEMS	BLUUM TECHNOLOGY			
Item	Manufacturer Name:	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount	% Discount			
Write-In	Logitech	12%	10%			8%	5%	5%	5%			
Write-In	Yamaha	10%					15%					
Write-In	Wolfvision	10%										
Write-In	BOSE PROFESSIONAL	10%										
Write-In	EXTRON	45%					40%					
Write-In	CISCO	20%				20%						
Write-In	OWL LABS	5%	5%					5%	5%			
Write-In	CRESTON	40%	40%	11%		42%	40%	40%	40%			
Write-In	POLY	10%	15%			10%	10%		10%			
Write-In	AVER		2%				2%					
Write-In	BOSE		5%									
Write-In	CISCO - ROOM KITS		49%				24%					
Write-In	CISCO - STAND ALONE/PERIPHERALS		30%				24%					
Write-In	VADDIO		16%			15%	16%		15%			
Write-In	YEALINK	15%	18%				10%		15%			
Write-In	HUDDLY		15%			12%	16%		10%			
Write-In	JABRA		30%			10%	10%	5%	5%			

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AUDIOVISUAL EQUIPMENT
PRICING AND DISCOUNTS PER VENDOR

Write-In	CTI CONNECT				20%				
Write-In	QSC						26%		
Write-In	NEAT					5%			
Write-In	INTELLIGENT VIDEO SOLUTIONS	13%							
Write-In	BIAMP						35%		40%
Item	34.0 Installation Services - Hourly Rate:	ACP CREATIVIT LLC dba CCCP	ARROW AUDIO INC.	AVI SYSTEMS INC.	AVI-SPL LLC	CONFERENCE TECHNOLOGIES INC.	EPA AUDIO VISUAL, INC.	FEARING'S AUDIO VIDEO SECURITY	BLUUM TECHNOLOGY
29.1	Back Office (quoting, engineering, CAD, Project Mgmnt, and related)	\$165.00	\$135.00	\$140.00	\$90.00	\$130.00	\$125.00	\$104.00	\$85.00
29.2	Onsite Installation (installation, system verification, and related)	\$110.00	\$110.00	\$115.00	\$90.00	\$103.00	\$120.00	\$104.00	\$85.00
	Please indicate if you are qualified to install Hearing Loops	YES	YES	YES	QUALIFIED	YES	N/A	YES	SEE BID
29.3	System Programming	\$165.00	\$135.00	\$150.00	\$115.00	\$130.00	\$125.00	\$124.00	\$115.00
29.4	System Design Services	\$165.00	\$135.00	\$152.00	\$90.00	\$103.00	\$125.00	\$114.00	\$95.00
29.5	Servicing equipment on campus during regular working hours	\$110.00	\$110.00	\$129.00	\$115.00	\$153.00	\$135.00	\$130.00	\$115.00
29.6	Emergency service on campus	\$330.00	\$165.00	\$194.00	\$145.00	\$306.00	\$200.00	\$160.00	\$170.00
29.7	Service at contractor's shop	\$110.00	\$110.00	\$129.00	\$100.00	\$103.00	\$100.00	\$104.00	\$90.00