

22-5227

ATHLETIC & PHYSICAL FITNESS EQUIPMENT

MANUFACTURER(S) REPRESENTED: **BEAVER FIT, CONCEPT 2, CORE HEALTH & FITNESS, DYNAMIC FITNESS & STRENGTH, FREE MOTION, KEISER, PELOTON, POWER-LIFT, PRECOR, SCI FIT, SPIRIT FITNESS, STAGES, TAG FITNESS, TROY BARBELL, WATER ROWER**

VENDOR NAME/ADDRESS: Direct Fitness Solutions  
600 Tower Rd.  
Mundelein, IL 60060

Website: [www.directfitnesssolutions.com](http://www.directfitnesssolutions.com)

	NAME:	PHONE #:	E-MAIL
SALES REPRESENTATIVE:	Tyler Baseley	920-904-0747	<a href="mailto:tbaseley@directfitnesssolutions.com">tbaseley@directfitnesssolutions.com</a>
Ordering/Expediting:	Tyler Baseley	920-904-0747	<a href="mailto:tbaseley@directfitnesssolutions.com">tbaseley@directfitnesssolutions.com</a>
Invoice Information:	Tyler Baseley	920-904-0747	<a href="mailto:tbaseley@directfitnesssolutions.com">tbaseley@directfitnesssolutions.com</a>
Returns:	Tyler Baseley	920-904-0747	<a href="mailto:tbaseley@directfitnesssolutions.com">tbaseley@directfitnesssolutions.com</a>
Supplier Diversity Reporting:	John Flershem	847-680-9300	<a href="mailto:jflershem@directfitnesssolutions.com">jflershem@directfitnesssolutions.com</a>

NIGP / UNSPSC CODE: 805-00; 931-11 / 49201; 49161; 49221; 49211

FEIN NUMBER: 36-4202633

F.O.B: "D" F.O.B. DESTINATION  
"I" F.O.B. DESTINATION AND INSTALLED  
"V" F.O.B. SERVICE/MAINTENANCE

TERMS: N/30

INVOICING: Invoices shall reflect contract pricing.

RETURN POLICY: Contact vendor.

BACK ORDERS: Will notify ordering department within 24 hours of order/release.

ITEM DESCRIPTION & PRICING:

ITEM	MANUFACTURER	DESTINATION DOOR DELIVERY DISCOUNT	INSTALLED DISCOUNT
2	<b>BEAVER FIT - Physical Fitness includes:</b> <ul style="list-style-type: none"> <li>• Cardio &amp; Accessories</li> <li>• Selectorized Strength</li> <li>• Free-Weight Strength</li> <li>• Dumbbells &amp; Barbells</li> <li>• Weight Plates</li> <li>• Strength Accessories</li> </ul> <b>Warranty:</b> Standard 90 days to limited lifetime. 5 year limited warranty on primary strength. <b>Delivery ARO:</b> 30-120 days <b>Price List effective:</b> January 2021	NA NA 5-10% 5-10% 5-10% 5-10%	NA NA 0-5% 0-5% 0-5% 0-5%
6	<b>CONCEPT 2 – Physical Fitness Includes:</b> <ul style="list-style-type: none"> <li>• Rowers &amp; Accessories</li> </ul>	0%	0%

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	<ul style="list-style-type: none"> <li>• SkiErg &amp; Accessories</li> <li>• BikeErg &amp; Accessories</li> </ul> <p><b>Warranty:</b> All Parts–2Year Limited Warranty. Frame Parts – 5Year Limited Warranty.</p> <p><b>Delivery ARO:</b> 30-120 days</p> <p><b>Price List effective:</b> January 2019</p>	0%	0%
8	<p><b>CORE HEALTH &amp; FITNESS - Physical Fitness includes:</b></p> <ul style="list-style-type: none"> <li>• Cardio &amp; Accessories</li> <li>• Selectorized Strength</li> <li>• Free-Weight Strength</li> <li>• Dumbells &amp; Barbells</li> <li>• Weight Plates</li> <li>• Strength Accessories</li> </ul> <p><b>Warranty:</b> Strength 90 days to limited lifetime. Extended Cardio 3/3 Parts and Labor.</p> <p><b>Delivery ARO:</b> 30-120 days</p> <p><b>Price List effective:</b> January 2020</p>	25-30%	20-25%
		15-25%	10-20%
		10-20%	5-15%
		NA	NA
		NA	NA
		5-10%	0-5%
10	<p><b>DYNAMIC FITNESS &amp; STRENGTH - Physical Fitness includes:</b></p> <ul style="list-style-type: none"> <li>• Cardio &amp; Accessories</li> <li>• Selectorized Strength</li> <li>• Free-Weight Strength</li> <li>• Dumbells &amp; Barbells</li> <li>• Weight Plates</li> <li>• Strength Accessories</li> </ul> <p><b>Warranty:</b> Standard 180 days to limited lifetime.</p> <p><b>Delivery ARO:</b> 30-120 days</p> <p><b>Price List effective:</b> July 2021</p>	NA	NA
		15-25%	10-20%
		10-20%	5-15%
		15-20%	10-15%
		15-20%	10-15%
		5-10%	0-5%
NEW	<p><b>ELEIKO - Physical Fitness includes:</b></p> <ul style="list-style-type: none"> <li>• Cardio &amp; Accessories</li> <li>• Selectorized Strength</li> <li>• Free-Weight Strength</li> <li>• Dumbells &amp; Barbells</li> <li>• Weight Plates</li> <li>• Strength Accessories</li> </ul> <p><b>Warranty:</b> Contact sales rep</p> <p><b>Delivery ARO:</b> Contact sales rep</p> <p><b>Price List effective:</b> Contact sales rep</p>	NA	NA
		NA	NA
		5-10%	0-5%
		5-10%	0-5%
		5-10%	0-5%
		5-10%	0-5%
11	<p><b>FREE MOTION - Physical Fitness includes:</b></p> <ul style="list-style-type: none"> <li>• Cardio &amp; Accessories</li> <li>• Selectorized Strength</li> <li>• Free-Weight Strength</li> </ul>	25-30%	20-25%
		15-25%	10-20%
		10-20%	5-15%

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	<ul style="list-style-type: none"> <li>• Dumbells &amp; Barbells</li> <li>• Weight Plates</li> <li>• Strength Accessories</li> </ul> <p><b>Warranty:</b> Strength 120 days to 10 years. Extended Cardio 3/3 Parts and Labor.</p> <p><b>Delivery ARO:</b> 30-120 days</p> <p><b>Price List effective:</b> January 2022</p>	NA NA 5-10%	NA NA 0-5%
17	<p><b>KEISER - Physical Fitness includes:</b></p> <ul style="list-style-type: none"> <li>• Cardio &amp; Accessories</li> <li>• Selectorized Strength</li> </ul>	15-20% 10-15%	10-15% 5-10%
	<ul style="list-style-type: none"> <li>• Free-Weight Strength</li> <li>• Dumbells &amp; Barbells</li> <li>• Weight Plates</li> <li>• Strength Accessories</li> </ul> <p><b>Warranty:</b> Strength 90 days to 10 years. Extended Cardio 3/3 Parts and Labor.</p> <p><b>Delivery ARO:</b> 30-120 days</p> <p><b>Price List effective:</b> January 2022</p>	10-15% NA NA 5-10%	5-10% NA NA 0-5%
24	<p><b>PELOTON - Physical Fitness includes:</b></p> <ul style="list-style-type: none"> <li>• Cardio &amp; Accessories</li> <li>• Selectorized Strength</li> <li>• Free-Weight Strength</li> <li>• Dumbells &amp; Barbells</li> <li>• Weight Plates</li> <li>• Strength Accessories</li> </ul> <p><b>Warranty:</b> Strength 90 days to limited lifetime. Extended Cardio 3/3 Parts and Labor.</p> <p><b>Delivery ARO:</b> 30-120 days</p> <p><b>Price List effective:</b> January 2022</p>	0% 0% NA NA NA 5-10%	0% 0% NA NA NA 0-5%
26	<p><b>POWER-LIFT - Physical Fitness includes:</b></p> <ul style="list-style-type: none"> <li>• Cardio &amp; Accessories</li> <li>• Selectorized Strength</li> <li>• Free-Weight Strength</li> <li>• Dumbells &amp; Barbells</li> <li>• Weight Plates</li> <li>• Strength Accessories</li> </ul> <p><b>Warranty:</b> Strength 90 days to limited lifetime.</p> <p><b>Delivery ARO:</b> 30-120 days</p> <p><b>Price List effective:</b> January 2022</p>	NA 15-25% 10-20% 15-20% 15-20% 5-10%	NA 10-20% 5-15% 10-15% 10-15% 0-5%
27	<p><b>PRECOR - Physical Fitness includes:</b></p> <ul style="list-style-type: none"> <li>• Cardio &amp; Accessories</li> <li>• Selectorized Strength</li> </ul>	25-30% 15-25%	20-25% 10-20%

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	<ul style="list-style-type: none"> <li>• Free-Weight Strength</li> <li>• Dumbells &amp; Barbells</li> <li>• Weight Plates</li> <li>• Strength Accessories</li> </ul> <p><b>Warranty:</b> Strength 90 days to limited lifetime. Extended Cardio 3/3 Parts and Labor.  <b>Delivery ARO:</b> 30-120 days  <b>Price List effective:</b> January 2022</p>	<p>10-20%</p> <p>NA</p> <p>NA</p> <p>5-10%</p>	<p>5-15%</p> <p>NA</p> <p>NA</p> <p>0-5%</p>
30	<p><b>SCI FIT - Physical Fitness includes:</b></p> <ul style="list-style-type: none"> <li>• Cardio &amp; Accessories</li> <li>• Selectorized Strength</li> <li>• Free-Weight Strength</li> <li>• Dumbells &amp; Barbells</li> <li>• Weight Plates</li> <li>• Strength Accessories</li> </ul> <p><b>Warranty:</b> Extended Cardio 3/3 Parts and Labor.  <b>Delivery ARO:</b> 30-120 days  <b>Price List effective:</b> January 2022</p>	<p>20-25%</p> <p>NA</p> <p>NA</p> <p>NA</p> <p>NA</p> <p>5-10%</p>	<p>15-20%</p> <p>NA</p> <p>NA</p> <p>NA</p> <p>NA</p> <p>0-5%</p>
31	<p><b>SPIRIT FITNESS - Physical Fitness includes:</b></p> <ul style="list-style-type: none"> <li>• Cardio &amp; Accessories</li> <li>• Selectorized Strength</li> <li>• Free-Weight Strength</li> <li>• Dumbells &amp; Barbells</li> <li>• Weight Plates</li> <li>• Strength Accessories</li> </ul> <p><b>Warranty:</b> Strength 180 days to 10 years. Extended Cardio 3/3 Parts and Labor.  <b>Delivery ARO:</b> 30-120 days  <b>Price List effective:</b> July 2021</p>	<p>25-30%</p> <p>15-25%</p> <p>10-20%</p> <p>NA</p> <p>NA</p> <p>5-10%</p>	<p>20-25%</p> <p>10-20%</p> <p>5-15%</p> <p>NA</p> <p>NA</p> <p>0-5%</p>
33	<p><b>STAGES - Physical Fitness includes:</b></p> <ul style="list-style-type: none"> <li>• Bikes &amp; Accessories</li> </ul> <p><b>Warranty:</b> Extended Cardio 3/3 Parts and Labor.  <b>Delivery ARO:</b> 30-120 days  <b>Price List effective:</b> July 2021</p>	<p>15-20%</p>	<p>10-15%</p>
35	<p><b>TAG FITNESS - Physical Fitness includes:</b></p> <ul style="list-style-type: none"> <li>• Cardio &amp; Accessories</li> <li>• Selectorized Strength</li> <li>• Free-Weight Strength</li> <li>• Dumbells &amp; Barbells</li> <li>• Weight Plates</li> <li>• Strength Accessories</li> </ul> <p><b>Warranty:</b> Strength 30 days to 10 years.</p>	<p>NA</p> <p>15-25%</p> <p>10-20%</p> <p>15-20%</p> <p>15-20%</p> <p>5-10%</p>	<p>NA</p> <p>10-20%</p> <p>5-15%</p> <p>10-15%</p> <p>10-15%</p> <p>0-5%</p>

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	<b>Delivery ARO:</b> 30-120 days <b>Price List effective:</b> January 2022		
38	<b>TROY BARBELL</b> - <i>Physical Fitness includes:</i> <ul style="list-style-type: none"> <li>• Cardio &amp; Accessories</li> <li>• Selectorized Strength</li> <li>• Free-Weight Strength</li> <li>• Dumbells &amp; Barbells</li> <li>• Weight Plates</li> <li>• Strength Accessories</li> </ul> <b>Warranty:</b> Strength 30 days to 10 years.	NA NA NA 15-20% 15-20% 5-10%	NA NA NA 10-15% 10-15% 0-5%
	<b>Delivery ARO:</b> 30-120 days <b>Price List effective:</b> January 2022		
41	<b>WATER ROWER</b> - <i>Physical Fitness includes:</i> <ul style="list-style-type: none"> <li>• Rowers &amp; Accessories</li> </ul> <b>Warranty:</b> Extended Cardio 3/3 Parts and Labor. <b>Delivery ARO:</b> 30-120 days <b>Price List effective:</b> January 2020	5-10%	0-5%