

## ATHLETIC &amp; PHYSICAL FITNESS EQUIPMENT

MANUFACTURER(S) REPRESENTED: **CONCEPT 2, FREE MOTION, HAMPTON FITNESS, HOIST FITNESS, LANDICE, OCTANE FITNESS, SPORTSART, TRUE FITNESS / PARAMOUNT, VISION FITNESS, WATER ROWER**

VENDOR NAME/ADDRESS: 2<sup>nd</sup> Wind Exercise Equipment Inc. dba Johnson Fitness & Wellness  
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Cottage Grove, WI 53527

Website: [www.johnsonfit.com/commercial](http://www.johnsonfit.com/commercial)

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NIGP / UNSPSC CODE: 805-00; 931-11 / 49201; 49161; 49221; 49211

FEIN NUMBER: 41-1481152

F.O.B: "D" F.O.B. DESTINATION  
"I" F.O.B. DESTINATION AND INSTALLED  
"V" F.O.B. SERVICE/MAINTENANCE

TERMS: N/30

INVOICING: Invoices shall reflect contract pricing.

RETURN POLICY: Contractor will provide for return of items ordered in error for up to 30 calendar days from receipt with the University paying only the return shipping costs.

BACK ORDERS: Will notify ordering department within 24 hours of order/release.

## ITEM DESCRIPTION &amp; PRICING:

ITEM	MANUFACTURER	DESTINATION DOOR DELIVERY DISCOUNT	INSTALLED DISCOUNT
6	<b>CONCEPT 2 – Physical Fitness Includes:</b> <ul style="list-style-type: none"> <li>• Rowers &amp; Accessories</li> <li>• SkiErg &amp; Accessories</li> <li>• BikeErg &amp; Accessories</li> </ul> <b>Warranty:</b> 5 Years <b>Delivery ARO:</b> 28-56 days <b>Price List effective:</b> January 2022	5% 1% 2%	0% 0% 0%
11	<b>FREE MOTION - Physical Fitness includes:</b> <ul style="list-style-type: none"> <li>• Cardio &amp; Accessories</li> <li>• Selectorized Strength</li> <li>• Free-Weight Strength</li> </ul>	33% 33% 28%	31% 31% 25%

## ATHLETIC &amp; PHYSICAL FITNESS EQUIPMENT

	<ul style="list-style-type: none"> <li>Dumbells &amp; Barbells</li> <li>Weight Plates</li> <li>Strength Accessories</li> </ul> <p><b>Warranty:</b> 5 Years <b>Delivery ARO:</b> 28-56 days <b>Price List effective:</b> April 2022</p>	<p>NA NA 28%</p>	<p>NA NA 25%</p>
12	<p><b>HAMPTON FITNESS</b> - <i>Physical Fitness includes:</i></p> <ul style="list-style-type: none"> <li>Cardio &amp; Accessories</li> <li>Selectorized Strength</li> <li>Free-Weight Strength</li> <li>Dumbells &amp; Barbells</li> <li>Weight Plates</li> <li>Strength Accessories</li> </ul> <p><b>Warranty:</b> 5 Years <b>Delivery ARO:</b> 28-56 days <b>Price List effective:</b> January 2022</p>	<p>33% NA 33% 33% 33% 33%</p>	<p>31% NA 31% 31% 31% 31%</p>
13	<p><b>HOIST FITNESS</b> - <i>Physical Fitness includes:</i></p> <ul style="list-style-type: none"> <li>Cardio &amp; Accessories</li> <li>Selectorized Strength</li> <li>Free-Weight Strength</li> <li>Dumbells &amp; Barbells</li> <li>Weight Plates</li> <li>Strength Accessories</li> </ul> <p><b>Warranty:</b> 5 Years <b>Delivery ARO:</b> 28-56 days <b>Price List effective:</b> January 2022</p>	<p>33% 33% 25% NA NA 30%</p>	<p>30% 30% 22% NA NA 30%</p>
18	<p><b>LANDICE</b> - <i>Physical Fitness includes:</i></p> <ul style="list-style-type: none"> <li>Cardio &amp; Accessories</li> <li>Strength Accessories</li> </ul> <p><b>Warranty:</b> 5 Years <b>Delivery ARO:</b> 28-56 days <b>Price List effective:</b> January 2022</p>	<p>17% 17%</p>	<p>20% 20%</p>
23	<p><b>OCTANE FITNESS</b> - <i>Physical Fitness includes:</i></p> <ul style="list-style-type: none"> <li>Cardio &amp; Accessories</li> <li>Selectorized Strength</li> <li>Strength Accessories</li> </ul> <p><b>Warranty:</b> 3 Years <b>Delivery ARO:</b> 28-56 days <b>Price List effective:</b> January 2022</p>	<p>38% 38% 38%</p>	<p>35% 35% 35%</p>
32	<p><b>SPORTSART</b> - <i>Physical Fitness includes:</i></p> <ul style="list-style-type: none"> <li>Cardio &amp; Accessories</li> <li>Selectorized Strength</li> </ul>	<p>34% 34%</p>	<p>32% 32%</p>

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	<ul style="list-style-type: none"> <li>• Free-Weight Strength</li> <li>• Dumbells &amp; Barbells</li> <li>• Weight Plates</li> <li>• Strength Accessories</li> <li>• Medical Grade Cardio</li> </ul> <p><b>Warranty:</b> 5 Years  <b>Delivery ARO:</b> 28-56 days  <b>Price List effective:</b> January 2022</p>	<p>34%</p> <p>NA</p> <p>NA</p> <p>34%</p> <p>20%</p>	<p>32%</p> <p>32%</p> <p>NA</p> <p>32%</p> <p>16%</p>
39	<p><b>TRUE FITNESS / PARAMOUNT - Physical Fitness includes:</b></p> <ul style="list-style-type: none"> <li>• Cardio &amp; Accessories</li> <li>• Selectorized Strength</li> <li>• Free-Weight Strength</li> <li>• Dumbells &amp; Barbells</li> <li>• Weight Plates</li> <li>• Strength Accessories</li> </ul> <p><b>Warranty:</b> 3 Years  <b>Delivery ARO:</b> 28-56 days  <b>Price List effective:</b> January 2022</p>	<p>37%</p> <p>31%</p> <p>28%</p> <p>NA</p> <p>NA</p> <p>28%</p>	<p>35%</p> <p>29%</p> <p>26%</p> <p>NA</p> <p>NA</p> <p>25%</p>
ALT	<p><b>VISION FITNESS - Physical Fitness includes:</b></p> <ul style="list-style-type: none"> <li>• Cardio &amp; Accessories</li> <li>• Selectorized Strength</li> <li>• Free-Weight Strength</li> <li>• Dumbells &amp; Barbells</li> <li>• Weight Plates</li> <li>• Strength Accessories</li> </ul> <p><b>Warranty:</b> 5 Years  <b>Delivery ARO:</b> 28-56 days  <b>Price List effective:</b> January 2022</p>	<p>37%</p> <p>37%</p> <p>37%</p> <p>NA</p> <p>NA</p> <p>37%</p>	<p>35%</p> <p>35%</p> <p>35%</p> <p>NA</p> <p>NA</p> <p>35%</p>
41	<p><b>WATER ROWER - Physical Fitness includes:</b></p> <ul style="list-style-type: none"> <li>• Rowers &amp; Accessories</li> </ul> <p><b>Warranty:</b> 1 Year  <b>Delivery ARO:</b> 28-56 days  <b>Price List effective:</b> January 2022</p>	<p>21%</p>	<p>20%</p>