

**Division of Enterprise Operations, State Bureau of Procurement
MANDATORY PRINTING CONTRACTS**

CONTRACT	DESCRIPTION	VENDOR	CONTACT(S)
INTER AGENCY	(Use the BSI order form or a purchase order with supplement)		
Website: BuyBSI.com for pricing on these categories. Click on "Products at a Glance"	Sizes: 8.5" x 11" and 5.5 x 8.5" Quantity: 0 to 5,000 Pages: 4 to 100 Binding: Saddle Stitch Quantity: 0 to 5,000 Pages: 4 to 256 Binding: Staple -- U/L, Side Stitched Pages: 80 to 1000 - Binding: Hot Glue Pages: 4 to 1000 - Binding: Loose Leaf	Badger State Industries 3099 E Washington Ave Madison, WI 53704 BuyBSI.com NIGP Code: 96662	David Kurkowski, CCI T: (608) 742-9136, Portage E: David.Kurkowski@Wisconsin.gov Kathy Baun, Order Entry T: (608) 240-5262 Madison F: (608) 240-3321 Madison or Vacant (608) 240-5211
Books, brochures, flyers, note pads, etc.	Sizes: 2.75" x 4 3/8" up to 8.5" x 11" Quantity: 100 to 100,000 Sizes: 8 5/8" x 11 1/8" up to 11" x 17" Quantity: 100 to 50,000	NIGP Code: 96657	48 hour turnaround or longer
Envelopes (quantities 500-9900),	Printing Commercial & Catalog Envelopes Quantities: Commercial: 500 to 9,500 Catalog: 250 to 4,750	NIGP Code: 96631	

15-99930-604 Printing: Class 3 Book Publications, Sheet fed Litho (Term: 9/1/06 to 8/31/09)

Lot 3A Inks: 1 or 2 colors, up to 5 on Covers	Sizes: 8.5"x11", 5.5"x8.5", 6"x9" & 9"x12" Pages: 8 to 48 Quantity: 500 through 10,000 Binding: Saddle Stitch or Loose Leaf	American Litho 530 North 22nd St. Milwaukee, WI 53233 NIGP Code: 99931 Bid Rate -39%	Gloria Tamms E: gloria@amerlitho.com American Litho Shari Beder T: (414) 342-5050 F: (414) 342-9950
Lot 3B Inks: 1 or 2 colors, up to 5 on Covers	Sizes: 8.5"x11", 5.5"x8.5", 6"x9" & 9"x12" Pages: 8 to 48 Quantity: 10,100 to 30,000 Pages: 52-144 Quantity: 500 to 30,000 Binding: Saddle Stitch, Perfect Bound	The Marek Group W228 N821 Westmound Dr. Waukesha, WI 53186 NIGP Code: 99932 Bid Rate -16.4%	Al Straub E: al.straub@marekgroup.com T: (262) 549-8934 The Marek Group Dan Pugh E: dan.pugh@marekgroup.com T: (262) 549-6013 F: (262) 549-8910
Lot 3C Inks: 3 & up, Covers up to 5 colors	Sizes: 8.5"x11", 5.5"x8.5", 6"x9" & 9"x12" Pages: 8 to 48 Quantity: 500 to 10,000 Binding: Saddle Stitch, Loose Leaf	American Litho 530 North 22nd St. Milwaukee, WI 53233 NIGP Code: 99933 Bid Rate -40%	Gloria Tamms E: gloria@amerlitho.com W: American Litho Shari Beder T: (414) 342-5050 F: (414) 342-9950
Lot 3D Inks: 3 & up, Covers up to 5 colors	Sizes: 8.5"x11", 5.5"x8.5", 6"x9" & 9"x12" Pages: 8 to 48 Quantity: 10,100 to 30,000 Pages: 52 to 144 Quantity: 500 to 30,000 Binding: Saddle Stitch, Perfect Bound	The Marek Group W228 N821 Westmound Dr. Waukesha, WI 53186 NIGP Code: 99934 Bid Rate -23.4%	Al Straub E: al.straub@marekgroup.com T: (262) 549-8934 The Marek Group Dan Pugh E: dan.pugh@marekgroup.com T: (262) 549-6013 F: (262) 549-8910

Delivery:	Quantity	Page Count	Production Time
for Class 3 contracts based on quantities and the number of pages (after receipt of approved proof)	Up to 10,000	up to 48 pages	6 days
	Up to 10,000	52 or more	8 days
	More than 10,000	up to 48 pages	7 days
	More than 10,000	52 or more	10 days
	Perfect Binding		3 additional days
	Other Specialty Finishing		Negotiated

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CONTRACT	DESCRIPTION	VENDOR	CONTACT(S)
15-99980-704 Class 3 Printing: Coldset Web of Bound Work and Tabloids (Term: 4/1/07 to 3/31/09)			
3CW Contract	Sizes: 11 3/8"x16 7/8" Tabloid, 8 3/8"x10 7/8" Magazine, 5 3/8"x8 3/8" Digest Pages: 8 to 144 Magazine size Quantity: 1000 and up	American Litho 530 North 22nd St. Milwaukee, WI 53233 NIGP Code: 99980 Bid Rate -48%	Gloria Tamms E: gloria@amerlitho.com American Litho Shari Beder T: (414) 342-5050 F: (414) 342-9950
Delivery: based on quantities and the number of pages (after receipt of approved proof)	Quantity	Page Count	Production Times
	Up to 25,000	4 to 144 pages	5 days
	Up to 25,000	144 to 608	7 days
	25,000 & 100,000	4 to 144 pages	7 days
	25,000 & 100,000	144 to 608	9 days
	100,000 & up	4 to 144 pages	7 days
	100,000 & up	144 to 608	10 days
15-99980-701 Class 3 Printing: Heatset Web of Bound Work, Digest up to Magazine Sizes (Term: 1/10/07 – 12/31/08)			
(Term 1/1/07 to 12/31/08) 3HW Contract	Sizes: 5 3/8" x 8 3/8" up to 8 3/8" x 10 7/8" Pages: 8 to 144 Magazine size Quantity: 50,000 up to 500,000	J.B. Kenehan, LLC W238 N1700 Rockwood Dr Waukesha, WI 53188 NIGP Code: 96662 96664 Bid Rate -22%	Bob Salb E: bsalb@jbkenehan.com J.B. Kenehan Printing & Communication Services T: (262) 523-8400 F: (262) 523-9370
Delivery: based on quantities and the number of pages (after receipt of approved proof)	Quantity	Page Count	Production Time
	50,000 up to 200,000	8 to 144 pages	7 days
	200,100 up to 350,000	8 to 144 pages	9 days
	350,100 up to 500,000	8 to 144 pages	12 days
15-99940-806 Class 4 Printing: Misc. Job Printing, Sheet fed Litho (Term: 4/8/08 to 3/31/09)			
Lot 4A 1-2 colors ink	Sizes: up to 2 5/8" x 4.25" up to 8.5" x 11" Quantity: 100 to 25,000 Sizes: 8 5/8" x 11 1/8" to 11" x 17" Quantity: 100-5,000	Terry Print Solutions, Inc. 1212 Plainfield Avenue Janesville, WI 53545 NIGP Code: 99941 Bid Rate -53.7%	Melissa Dean E: MelissaDean@terryprintsolutions.com T: (800) 728-1517 T: (608) 752-1517 F: (608) 752-5286
Lot 4B 1-2 colors ink	Sizes: 2 5/8" x 4.25" to 8.5" x 11" Quantity: 25,100 to 100,000 Size: 8 5/8" x 11 1/8" to 11x17 Quantity: 5,100-20,000 Size: 11 1/8" x 17 1/8" to 18" x 24" Quantity: 100-20,000	Terry Print Solutions, Inc. 1212 Plainfield Avenue Janesville, WI 53545 NIGP Code: 999-42 Bid Rate -53.7%	Melissa Dean E: MelissaDean@terryprintsolutions.com T: (800) 728-1517 T: (608) 752-1517 F: (608) 752-5286
Lot 4C 1-2 colors ink	Sizes: 8 5/8" x 11 1/8" to 18" x 24" Quantity: 20,100 to 100,000 Sizes: 10.5" x 23" to 12" x 25" Quantity: 100 to 100,000 Sizes: 18 1/8" x 24 1/8" to 24" x 36" Quantity: 100 to 100,000	La Crosse Graphics 3025 East Ave., S. La Crosse, WI 54601 NIGP Code: 99943 Bid Rate -40%	Kayla Ingham, Ext 224 E: ingham@lacrossegraphics.com LaCrosseGraphics.com/ T: (800) 832-2503 T: (608) 788-2500 F: (608) 788-2660
Lot 4D 1-2 colors ink	Sizes: 3"x 8" up to 26" x 38" Quantity: 100,100 to 500,000	Seaway Printing 1609 Western Ave. Green Bay, WI 54303 NIGP Code: 99944 Bid Rate -45.4%	Gail Vandersteen, Ext 110 Email: gail.vandersteen@seawayprinting.com Seaway Printing Company, Inc T: (800) 622-3255 T: (920) 468-1500 F: (920) 468-0443

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CONTRACT	DESCRIPTION	VENDOR	CONTACT(S)
Lot 4E 1-2 colors ink	Sizes: 2 5/8" x 4.25" up to 8.5" x 11" Quantity: 100 to 25,000 Sizes: 8 5/8" x 11 1/8" to 11" x 17" Quantity: 100-5,000 Difficult Work: heavy coverage and trapping	Terry Print Solutions, Inc. 1212 Plainfield Avenue Janesville, WI 53545 NIGP Code: 99945 Bid Rate -53.7%	Melissa Dean E: MelissaDean@terryprintsolutions.com T: (800) 728-1517 T: (608) 752-1517 F: (608) 752-5286
Lot 4F 3+ colors ink	Sizes: 2.5/8" x 4.25" to 11" x 17" Quantity: 100 to 30,000	Terry Print Solutions, Inc. 1212 Plainfield Avenue Janesville, WI 53545 NIGP Code: 99946 Bid Rate -53.7%	Melissa Dean E: MelissaDean@terryprintsolutions.com T: (800) 728-1517 T: (608) 752-1517 F: (608) 752-5286
Lot 4G 3+ colors ink	Sizes: 2.5/8" x 4.25" to 8.5" x 11" Quantity: 30,100 to 100,000 Sizes: 8 5/8" x 11 1/8" to 11 x 17 Quantity: 30,100 to 50,000 Sizes: 11 1/8" x 17 1/8" to 18" x 24" Quantity: 100 to 30,000	Terry Print Solutions, Inc. 1212 Plainfield Avenue Janesville, WI 53545 NIGP Code: 99947 Bid Rate -53.7%	Melissa Dean E: MelissaDean@terryprintsolutions.com T: (800) 728-1517 T: (608) 752-1517 F: (608) 752-5286
Lot 4H 3+ colors ink	Sizes: 8 5/8" x 11 1/8" to 11 x 17 Quantity: 50,100 to 100,000 Sizes: 11 1/8" x 17 1/8" to 18" x 24" Quantity: 30,100 to 100,000 Sizes: 18 1/8" x 24 1/8" to 26" x 38" Quantity: 100 to 100,000	La Crosse Graphics 3025 East Ave., S. La Crosse, WI 54601 NIGP Code: 99948 Bid Rate -43%	Kayla Ingham, Ext 224 E: kingham@lacrossegraphics.com LaCrosseGraphics.com/ T: (800) 832-2503 T: (608) 788-2500 F: (608) 788-2660

Delivery per: Lots	Proof Time	Production Time	Total Time
4A	4 days	4 days	8 days
4B	4 days	5 days	9 days
4C	4 days	5 days	9 days
4D	5 days	8 days	13 days
4E	4 days	5 days	9 days
4F	5 days	5 days	10 days
4G	5 days	5 days	10 days
4H	5 days	5 days	10 days
Letterpress Scoring	1 additional day	Specialty Finishing	Negotiated

15-99981-804 Class 4 Printing: Thermograph Business Cards (Term: 5/1/08 to 4/30/09)

One Sided	Thermographed Business Cards Size: 3.5" x 2" ONLY Quantities: Lots of 100, 250 or 500	International Business Cards W704 Hwy 23 East, P.O. Box 585, Green Lake, WI 54941	Laurie Sandberg, Graphics Manager T: (920) 748-3905 F: (920) 748-9257 E: ibc@charterinternet.com
Two Sided		NIGP Code: 96686	
Delivery:	2 days for proofing	3 days production	5 days total

15-99982-602 Class 3 Printing: Custom Continuous Pinfeed & Snet Forms (Term 6/1/06 to 5/31/09)

Used to be 8P and 8K	Continuous; Sizes: 3.5" x 8.5" up to 14" x 14 7/8" - 1 part up to 6 part forms Snapset; Sizes: 3.5" x 5.5" up to 17" x 11.75" - 2 part up to 7 part forms Quantities: 1,000 sets and up, no max	Journal Printing 4848 Industrial Park Rd. Stevens Point, WI 54481 NIGP Code: 99982 Cont NIGP Code: 99983 Snpst Bid Rate -1.23%	Tom Cashin E: tcashin@journalprinting.com Journal Printing Company T: (715) 344-4084 F: (715) 344-0829
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Quantity	Proof Time	Production Time	Total
Up to 25,000	4 days	5 days	9
25,000 & 100,000	4 days	7 days	11
100,000 & up	4 days	9 days	13

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CONTRACT	DESCRIPTION	VENDOR	CONTACT(S)
15-99990-505 Class 8 Printing: Catalog & Booklet Envelopes (Term: 9/15/08 to 8/31/09)			
Metal Plate Litho 1-2 colors ink LOT A - PreMade Envelopes - Printing Only	Gummed, Grip Seal, Metal Clasp, Latex Gum Sizes: 6" x 9", 6.5 "x 9.5", 7.5" x 10.5", 9" x 12", 9.5x12.5, & 10" x 13" Quantity: 5,000 to 50,000 Production: 7-10 work days	Mead Westvaco Midwest Print Center 202 Eastgate Drive Danville, IL 61832-9358 NIGP Code: 99994	Jamie Petkus E: jsp3@meadwestvaco.com T: (800) 551-3268 T: (217) 442-2247 F: (217) 442-1007
Flexographic 1-2 colors ink LOT B - Conversion - Production & Stock	Metal Clasp, Latex Gum Sizes: 6" x 9", 6.5 "x 9.5", 9" x 12", & 10" x 13" Quantity: 50,000 up to 1MM Production: 20-30 work days	Mead Westvaco Midwest Print Center 202 Eastgate Drive Danville, IL 61832-9358 NIGP Code: 99998	http://MeadWestvaco.com/
Metal Plate Lithograph Window Envelopes 1-2 colors ink LOT C - Conversion - Production & Stock	Gummed, Grip Seal, Metal Clasp, Latex Gum Sizes: 6" x 9", 6.5 "x 9.5", 7.5" x 10.5", 9" x 12", & 10" x 13" Quantity: 1,000 to 25,000 – 7-10 wrk days	Twin City Envelope 717 Prior Avenue North St. Paul MN 55104-1743 Twin City Envelope NIGP Code: 99993	David Glaus, Ext 115 Don Berg, Ext 116 T: (651) 644-2748 F: (651) 644-5428 E:info@twinsityenvelope.com
Lot	Process	Quantities	Number of Inks
A	Lithography	5,000 through 50,000	1 or 2
B	Flexographic	50,250 through 1,000,000	1 or 2
C	Window Envelopes -Litho	1,000 through 25,000	1 or 2
			Production Time
			7-10 Working Days
			15-30 Working Days
			7-10 Working Days

15-99991-605 Class 8 Printing: Commercial Envelopes (Term: 4/20/06 to 03/31/09)			
Metal Plate Litho 1 - 4 color inks Lot A - PreMade Envelopes - Printing Only	Sizes: 6 3/4 Reg/Wdw, 9 Reg/Wdw, 10 Reg/Wdw, 11 Reg/Wdw Quantity: 10,000 to 150,000 Production: 7-10 work days	Mead Westvaco Midwest Print Center 202 Eastgate Drive Danville, IL 61832-9358 NIGP Code: 99991	Jamie Petkus E: jsp3@meadwestvaco.com T: (800) 551-3268 T: (217) 442-2247 F: (217) 442-1007
Flexographic 1 & 2 color inks Lot B – Conversion, Production & Stock	Sizes: 6 3/4 Reg/Wdw, 9 Reg/Wdw, 10 Reg/Wdw, 11 Reg/Wdw Quantity: 50,000 to 1MM – 15-30 days	Mead Westvaco Midwest Print Center 202 Eastgate Drive Danville, IL 61832-9358 NIGP Code: 99992	http://MeadWestvaco.com/
Lot	Process	Number of Inks	Quantities
A	Lithography	1 or 2	10,000 through 150,000
A	Lithography	3 or 4	10,000 through 150,000
B	Flexographic	1 or 2	50,000 through 1,000,000
			Production Times
			7-10 Working Days
			7-10 Working Days
			15-30 Working Days

15-64500-702 Paper – Printing Grade Contracts (Term: 8/1/07 to 6/30/09)			
Lot 1	Discount for Online Website Ordering and/or Standard Price Book	Bradner Smith & Co. Steen Macek Paper Co. Xpedx Unisource	-33.5% -29.5% -28% -25%
Lot 2	Discount for Stocked Computer Papers - This Lot includes roll papers for plotter devices, green bar, multi ply NCR, pin feed papers, continuous rolls, etc.	Forms World Inc. Master Graphics Strategic Connections Unisource Xpedx	-20% -6% up to -12% see catalog for details -5% -25% At list price, see catalog for details
Lot 3	Discount for Standard Price Book – Envelopes	Bradner Smith & Company Unisource Xpedx	-30% -25% -15%
Lot 4	Discount for Standard Price Book – Supplies	Bradner Smith & Company Unisource Xpedex	-30% -25% -15%

Vendor(s) will make deliveries to the destinations in section Typical Delivery Locations up to twice a week as needed during the state's normal business hours, excluding State of Wisconsin holidays. It is expected that all stocked items shall be delivered within 24-48 hours of placement of an order, if such delivery time is requested. Vendors shall notify the agency immediately if the requested delivery time cannot be met. Delivery time for items NOT stocked by the vendor (mill items) shall be negotiated at the time of order. Vendors shall notify the agency immediately if the scheduled delivery time cannot be met. - NIGP Code: 64500